How do we become more efficient and balance the books ?

ltem	Comments
 Shared Services The Council is already involved in the CBC / EDDC Partnership: Should we consider full partnership with other Councils or is 2 enough ? Are there specific services which should be joined up across a wider area ? Are there any specific partners we should work with or avoid ? Where might we benefit from joining up with the Health Sector or the County Council ? 	
 Increase Fees and charges : 1. For current charges which are the areas we charge too much or too little ? 2. Any areas where we should stop charging ? 3. Any areas where we should start charging ? 	

Outsource services

Outsourcing services often means sacrificing a certain loss of local control in exchange for reduced costs and greater efficiencies.

For example, transferring some amenity services to a charitable trust will result in an immediate savings as a charity can claim rate relief.

- 1. Where might we best employ outsourcing ?
- 2. Which areas of our services should we keep close local control over ?
- 3. Would any services run by the Council be suitable for a management buy out ?

Rationalise accommodation

- 1. Do Councils manage their accommodation assets effectively ?
- 2. Are there any specific areas where rationalisation would be beneficial ?
- 3. Does it matter where the office accommodation is as long as the customer is getting a good service ?

Review staff terms and conditions

- 1. Is there a perception that Council staff receive more or better perks than colleagues in the private sector ?
- 2. Do the larger more socially aware companies provide better terms and conditions ?

Local pay discretion

- 1. Most Councils are part of the national collective agreement on pay
- Council workers have not received a pay increase in 2 years
- 3. Should Local Government employers locally decide pay based on local conditions and productivity as opposed to being part of national agreements ?

More partnership procurement:

- Similar question to outsourcing and shared services.
- 1. Should Councils restrict

their procurement to the best price and quality suppliers irrespective of their location ?

2. To what extent should local Councils "buy local" ?

Invest to save

This might mean the Council investing some of its own financial resources / property ?

- 1. Should we invest more in amenity sites such as Highcliffe Castle ?
- 2. Should we partner with developers / financiers to produce a "return" on Council owned land ? i.e. some car parks, other land holdings ?

Borrow to save

- Should Councils borrow money to invest in services ?
- 2. What should be the pre conditions for doing this ?
- 3. Would local taxpayers be prepared to pay additional Council Tax where a

venture which has borrowed money failed ? (in the same way as shareholders of a company do)

More liberal Planning

- 1. Is the Council's approach to planning too restrictive ?
- 2. If so in which areas is this most apparent ?
- 3. Do too many planning applications get turned down ?
- 4. In order to promote economic growth should the Council be more liberal in its approach to Planning applications ?
- 5. Can you provide any examples of where point 4. should have applied ?

Increase Council Tax

- 1. The Council Tax has not been increased for 2 years.
- 2. Capping means that the Council can only increase Council Tax by a maximum of 2%
- 3. Is modest increases in Council Tax to keep

broadly in line with inflation a good strategy ?

4. What would be a viable alternative approach ?

Stop some services

- 1. Are there any non statutory services the Council should stop providing ?
- 2. Are there services which could be reduced instead of being stopped altogether

Some Examples : *Economic Development* Tourism *Community Development* Grants to C.A.B., Red House Museum *Sports Pitches* Highcliffe Castle (current subsidy £140k, cost to mothball £60k) *Childrens' Play Areas* C.C.T.V.